

LENOVO® SERVICES

Services oriented thinking
drives profitable growth.

ONLINE DATA BACKUP

- Stores data offsite in secure data centers
- Cloud-based technology
- Backup end-user MyDocuments
- Military-grade encryption
- Restore all data or a single file anytime from anywhere
- Lenovo® and non-Lenovo branded desktops and notebooks — including Apple PCs
- Up to 12 automatic backups per day
- Low cost, per seat pricing
- No Infrastructure Investment required
- Two storage options: 10GB and unlimited
- Multi-year subscriptions available
- Not tied to machine type or serial number—therefore requires no registration

ASK YOUR CUSTOMERS

Do you have a comprehensive solution for backing up MyDocuments for all of your employees?

LIST PRICING

- 10GB Storage – \$79 per user, per year
- Unlimited Storage – \$169 per user, per year

lenovo **FOR**
THOSE
WHO DO.

LENOVO SERVICES

Before you move forward.....
You **MUST BACKUP!**
Customers To Target: Customers
transitioning to Windows® 7,
hardware refreshes, data migration.

EASY TO SELL

- Target Customers with 100+ seats
- Have a consultative discussion with your customers about their end-user backup requirements
- Develop well-qualified leads
- Contact Lenovo Services Solutions Center for:
 - Pre-sales assistance through to closing including but not limited to customer conference calls, technical demonstrations, and complimentary customer pilots
 - Proposals, Brochures, Presentations, Flyers and other collateral material
 - License Agreements

PROFESSIONAL TRAINING AND DEVELOPMENT SERVICES

- Level 1 Support Training
- Administrator Training
- Assess and Design Service
- Activation and Setup Service

SUCCESS STORIES

Allied Barton Security Services
Ameriprise/IBM
Bar-S Foods
Covance
First Reserve
Fuji Film
Hajoca
Kohlberg, Kravis and Roberts
Konica
Lenovo
MacMillan Publishing
Patheon Pharmaceuticals
Pegasystems
Riverbed Technology
Trident Seafoods
University of Virginia
Vertis

Note: These companies cannot be used as references without prior authorization.

CONTACT LENOVO SERVICES SOLUTIONS CENTER FOR ASSISTANCE:

CHAT: www.lenovo.com/ssc | E-MAIL: ssc@lenovo.com

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