

LENOVO® SERVICES

Services oriented thinking drives profitable growth.

SHIFT TO FACTORY: IMAGE LOAD AND ASSET TAG

Reduce costs associated with manual and repetitive tasks by having them automated within the manufacturing process.

- Simplified PC deployment that reduces technician touch time and costs allowing a more strategic focus
- Ship-to-desk service is great for business partners looking to eliminate staging and manual loading of images
- Enhanced capabilities to receive customer's image and release to factory within 1 to 2 business days
- Technical engineer assigned to work with reseller as needed throughout process

Simple and quick offerings that create "stickiness" and increase profit margin.

ASK YOUR CUSTOMERS

How much time is spent staging, unpacking and preparing PCs for the end-user?

lenovo FOR
THOSE
WHO DO.™

LENOVO SERVICES

IMAGE LOAD AND ASSET TAG

Ideal for business and channel partners with limited IT staff and technical resources who need an efficient and quick method of applying an image and asset tag to systems.

Ideal for business and channel partners who:

- Have limited IT staff without time or resources necessary to touch every system
- Lack the necessary imaging tools and licenses required for mass deployment

With Lenovo's Image Load service:

- You can catch errors early in the process by utilizing Lenovo's extended image verification process to certify on Lenovo hardware
- Systems come prepared to join the network

ELEVATOR PITCH

- Lenovo imaging has enabled Business Partners to load images and apply asset tags with decreased resources and at reduced costs
- Achieve increases in profit margins by taking advantage of our Factory Services without touching a system

CONTACT LENOVO SERVICES SOLUTIONS CENTER FOR ASSISTANCE:

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