

Lenovo Announces: New Collateral on Services

Warranty
Upgrades & Extensions

ThinkPad
Protection

Priority
Support

Hard Drive
Retention

Online Data
Backup

Imaging
Services

Deployment

Asset
Recovery

AVAILABLE NOW



Lenovo Services is pleased to announce a new suite of collateral designed specifically for our business partner sales teams. Developed with the feedback from our partners, we have developed a standard “Top Services” cut sheet aligned to each series of Lenovo hardware. This is designed to be a quick, useful resource to select the right service to meet your customer’s needs and drive profitability for our partners. Check out the features and information featured in our new material.

Part Number	Description	List Price	Partner Margin
45J9094	3 Yr Priority Onsite Warranty Next Business Day	\$279.00	\$69.75
45K5981	3 Yr Basic Warranty + 3 Yr ThinkPad Protection	\$199.00	\$49.75
45K5984	2 Yr Onsite Warranty + 2 Yr ThinkPad Protection	\$199.00	\$49.75
45K5980	1 Yr Onsite Warranty + 1 Yr ThinkPad Protection	\$79.00	\$19.75
ThinkPad T Series 3 Yr Depot Base			
45J9095	3 Yr Priority Onsite Warranty Next Business Day	\$152.00	\$38.00
45J9098	3 Yr Priority Warranty	\$55.00	\$15.75
55Y2645	3 Yr Battery Warranty	\$139.00	\$34.75
45J9099	4 Yr Priority Onsite Warranty Next Business Day	\$219.00	\$54.75
55Y2646	4 Yr Battery Warranty	\$139.00	\$34.75

1 Listing of Complete Suite of Services even if not available on specific series. You may find a service to complement your portfolio (and you can take advantage of our Lead Referral Program if you do so).

2 Logo for the Service that matches the brand of Lenovo hardware.

3 Why Lenovo Services?, they are profitable for you and you avoid any risk.

4 Look for the logo of the service you need and look at brief descriptions of other available services.

5 List of Top Recommended Services; quote these first.

6 The margin to you as our partner.

7 Did you know about the Lenovo lead referral program? It is a great way to earn while selling services that may augment your portfolio (asset recovery, deployment, online data backup).

8 Add this link to your desktop. It is the link to our Service Support Center to address any pre-sales Services question you may have.

Where to Find These Materials

Visit the Lenovo Partner Network on the Series Page you are interested in or the Services page.

Service Support Center



Have you created a shortcut to our... Services Support Center (SSC)

The single source to contact for your pre-sales questions on our Services portfolio.

Create a shortcut to this link for direct access

www.lenovo.com/ssc

Available M-F 8-6pm EST

