

# Achieving more with the Strength and Stability of a Trusted Partner

Lenovo Partner Credit is offering resellers a unique Inventory Finance product complete with the strength, reach and flexibility that you expect from a finance provider. Through our commercial finance offerings, customers receive a valuable new dimension to the entire sales cycle.

## Benefits of Lenovo Partner Credit Program

- Backed by AAA-rated Global Bank
- Funded by one of the Top Banks in the world
- Authorized finance source for all Lenovo Distributors
- Optimize your profits
- Online efficiencies
- Increase your sales
- Improve your cash flow
- Influence your balance sheet ratios positively

## Key Differentiators

- Strong commitment to the vendor partner
- Outstanding customer service
- Global footprint
- Centralized inventory financing strategy
- Experienced commercial finance management team
- Competitive rates and terms
- Dedicated, single point of contact account executive for partner relationships

## @once Inventory Finance System

### Features

- Web-based system
- Enhanced payment and transaction capabilities
  - Approval requests
  - Daily order and expired approval notifications
  - Daily payment disbursement back-up
  - Daily credit memo disbursement notifications
  - Advanced payment options

### Benefits

- Improved levels of customer support
- Enhanced availability and presentation of transactional data
- Flexible online payment options
- Simplified account management tools

**To learn more about the Lenovo Partner Credit Financing, a program of De Lage Landen, please contact:**

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