

FLEXIBLE SOFTWARE FINANCING

"ONE SOURCE FINANCING" CAN BENEFIT YOU AND YOUR CUSTOMER

Lenovo Financial Services can finance a **100% software-only** purchase, or a bundled solution of hardware, software and services. This capability gives you an edge in making your total, integrated solution more attractive to customers.

LEVERAGE OUR FLEXIBILITY TO INCREASE YOUR SALES BY:

- 1** Being the single source for your customer's entire technology requirements – making it easier to acquire hardware, software and services.
- 2** Offering flexible, affordable financing options to help them obtain the technology they need while simplifying their accounts payable with a single invoice for the total solution.
- 3** Proposing a monthly payment option for software acquisitions, may provide you with an advantage over your competitors and lessen the need for discounting.

At Lenovo Financial Services, we have the experience and expertise to help you succeed. By offering a financing solution for software, you can capture more business and keep your customers from going elsewhere for their technology needs.

We offer a wide range of options for all types of software. Lenovo Financial Services will work with you to develop a customized solution that meets your customers' specific needs. Contact your Channel Lease Manager for additional information.

Lenovo Financial Services
888-537-8838
Sales.US@LenovoFS.com

Lenovo
Financial Services



How Customers Benefit:

- Monthly, consolidated payments simplify budgeting and planning
- Conserves capital and existing credit lines
- Payments are made while gaining the benefits of use
- Can easily upgrade at anytime by adding to an existing contract

lenovo® **FOR**
THOSE
WHO DO.™