



THINKPAD® EDGE E420

DO

CAN TAKE IT.

Powerfully engineered with a spill-resistant keyboard and reinforced with sturdy metal hinges, it's a workhorse that can take a bump and keep running. Students are tough on their machines, and they require an equally tough laptop that's up to the challenge: The ThinkPad® Edge E420 is it.

**DISTINCTIVE IN EVERY WAY.**

With a stunning 14" LED display and a refined, soft matte finish, this progressively designed and powerfully engineered laptop is the best looking and top performing machine on any campus.

**THE RIGHT ANSWER.**

Edge is the right answer for today's educational challenges. It enables anywhere, anytime learning with WiFi, Gigabit Ethernet, and options for WWAN, WiMax and Bluetooth® to ensure constant connectivity that leads to improved learning outcomes. Plus, it comes embedded with security and other maintenance tools, thus increasing efficiency.

**DO NEVER SLOWS DOWN.**

Challenge yourself to go further into your studies, explore new concepts, connect with peers and create ideas that will change tomorrow. Your engine? Rapidly responsive 2nd generation Intel® Core™ i5 processors.

**AN ACCESSORIZED EDUCATION.**

A docking port replicator enables convenient cable management. Lenovo 90W Ultrathin AC/DC Combo Adapter facilitates studying abroad or anywhere else you go. The ThinkPad eSATA/USB Secure Hard Drives keep your best ideas protected.

COMPETITIVE COMPARISON

SIDE BY SIDE	THINKPAD® E420	DELL™ VOSTRO™ 3400
PROCESSOR	Up to 2nd Gen Intel® Core™ i5 processor	Up to Intel® Core™ processor
GRAPHICS	Intel Integrated HD 3000	NVIDIA GeForce 310 512MB, Intel Integrated GMA
PORTS	HDMI 1.4, 3 USB 2.0 (powered), eSATA, VGA	HDMI, Display Port, 4 USB 2.0, eSATA, VGA
ENERGY	EPEAT Gold, EnergyStar 5	EPEAT Bronze, EnergyStar 5
SECURITY	Kensington Lock® slot, Computrace support, Optional fingerprint reader	None

**CONTACT YOUR DISTRIBUTOR TO ORDER.**

Visit [www.lenovopartnernetwork.com](http://www.lenovopartnernetwork.com) for more product details

**INCREASE YOUR MARGIN! SEE NEXT PAGE >**

**lenovo** FOR THOSE WHO DO.™

INCREASE YOUR MARGINS.

## LENOVO UPSELL SUITE

Make more money with Lenovo through our Upsell Suite offerings, which include Lenovo Financial Services, Top Options and Top-Seller Services.



### LFS PROMOTION FOR NEW CUSTOMERS

Purchasers of new Lenovo products can qualify for a 2% rebate when financing their solution with Lenovo Financial Services. The rebate applies when customers select our 39-month, Fair Market Value lease special that features 0% financing and no payments for 90 days.\*

Plus, Lenovo Business Partners receive 1% of the financed amount. That's \$500 on a \$50,000 sale!

- For transactions from \$10,000 to \$250,000.
- Applicable transaction dates apply. Contact your distributor for details.
- Finance your total solution, including hardware, services, peripherals and software. Up to 40% of the total sale amount financed may be non-hardware items.
- The 1% payout is paid to Lenovo Business Partners at time of funding. The 2% customer rebate is automatically applied to the first payment.
- To use this rebate and finance promotion, the transaction must contain Lenovo products.

Talk to your Lenovo sales representative or call Lenovo Financial Services to learn more about this offer.

### LFS PROMOTION

1% Business Partner Payout

2% Customer Rebate

0% Financing

0 Payments for 90 Days

Lenovo Financial Services

888-537-8838

Sales.US@LenovoFS.com



#### ThinkPad Battery 25+ (6 Cell)

- 57 Watt-hour battery energy
- Weighs 340 g (0.75 lb)

**LIST PRICE: \$99.99**

(p/n 51J0499)



#### Lenovo USB 2.0 Port Replicator with Digital Video (U.S., Canada, L.A. Spanish AC Adapter)

- To provide desktop extension via 2.0 USB port
- Four USB 2.0 ports; two in front and two in rear
- Integrated Ethernet

**LIST PRICE: \$99.99**

(p/n 0A33942)



#### ThinkPad In-Ear Headphones

- Great for VoIP (Voice over IP) and other audio requirements

**LIST PRICE: \$19.95**

(p/n 57Y4488)



#### Lenovo 90W Ultraslim AC/DC Combo Adapter

- Power and charge in the car or in the air with AC/DC capability; charge your PC and second device simultaneously

**LIST PRICE: \$99.99**

(p/n 41R4493)

**Warranty Extensions** of 3 or 4 years for Depot support coverage minimize unplanned maintenance expenses.

**Onsite warranty upgrade service** provides fast access to higher levels of response and service, resulting in shorter downtime and maximized productivity.

**Accidental Damage Protection** service supports you beyond our normal system warranty by providing coverage for accidental damage due to liquid spills, unintentional drops or bumps, and electrical surge.

**Priority Technical Support** expedites problem resolution by providing advanced-level break/fix phone support.

With **Lenovo's Asset Tagging and Laser Etching services**, you can have information-rich, tamper-resistant asset tags affixed to your PC and stored in the system's BIOS before the PC is delivered to you, and the PC cover can be etched to make your investment identifiable and protected.

**Lenovo's Imaging advanced automation process** will apply your custom images and configuration settings while your PCs are being manufactured to ensure predictable quality and lower costs.

Visit [www.lenovopartnernetwork.com](http://www.lenovopartnernetwork.com) for more product details.

Services Support | Chat: [www.lenovo.com/ssc](http://www.lenovo.com/ssc) | Email: [ssc@lenovo.com](mailto:ssc@lenovo.com)

Financing | [www.lenovopartnernetwork.com/financing](http://www.lenovopartnernetwork.com/financing)

Options | [www.lenovoquickpick.com](http://www.lenovoquickpick.com)

\*0% financing is an implicit lease rate. It assumes the lessee returns the equipment at the end of the lease term and does not exercise a fair market value purchase option. The first three months of the 39-month term are at \$0. The remaining 36 payments reflect the financed amount (i.e., total financed amount divided by 36 equal payments). The 2% rebate is automatically applied to the first invoice when a payment amount is due. Promotion is available to U.S. commercial customers only. Subject to LFS credit, product, and documentation policies. Taxes and other charges may apply. LFS reserves the right to terminate this promotion without prior notice. Covered machine must have concurrent warranty coverage. The following are registered trademarks of Lenovo: Lenovo, the Lenovo logo, For Those Who Do logo, ThinkCentre, ThinkPad, ThinkStation, and ThinkVantage. Intel, the Intel logo, Intel Inside, Intel Xeon, Intel Core, and Core Inside are trademarks of Intel Corporation in the U.S. and other countries. Microsoft and Windows are registered trademarks of Microsoft Corporation in the United States and other countries. Other company, product and service names may be trademarks or service marks of others. ©2012 Lenovo. All rights reserved.

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**THOSE**  
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LENOVO FINANCIAL SERVICES

TOP OPTIONS

SUPPORT SERVICES