



LENOVO

FOR SCHOOLS THAT

DO

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THOSE
WHO DO.

Why Lenovo?

- **In over 100 countries, Lenovo is the #1 PC in education.**
Millions of elementary, middle, high school and college students rely on our innovative products and our partnerships with Intel® and Microsoft® to develop industry-leading technologies that facilitate a technology-enabled education.
- **Lenovo is helping schools everywhere realize the vision of a 1:1 learning environment.**
We deliver rock-solid machines with industry-leading uptimes, that enable anytime, anywhere learning, and ultimately improve learning outcomes.
- **Our deployment solutions enable schools to increase uptime and maximize learning and operational efficiency.**
Our pre-configured machines are loaded with the apps and operating system a school needs. Users can manage updates. Machine imaging deployment options. Security is built in. Warranties and technologies protect against theft and loss.
- **With Lenovo financial services, all barriers to accessing the right technology your school or district needs are eliminated.**
Special financing and leasing options, as well as new customer promotions, bring our products within reach, regardless of budget.

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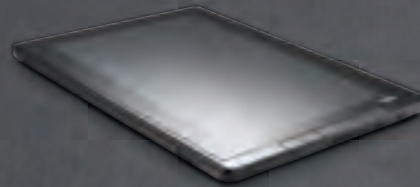
THINKPAD® X130e

Fully functional.
Ruggedly
designed. The
ultimate study aid.



THINKPAD® TABLET

Responsive, mobile, and how we
learn in the 21st century.



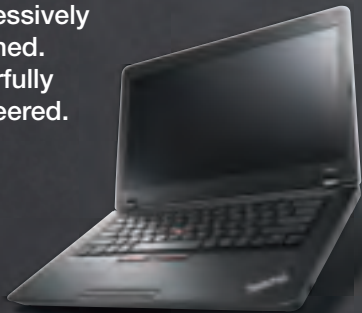
THINKCENTRE® M71z

An all-in-one
solution. Fits into
tight spaces +
tight budgets.



THINKPAD® E420

Progressively
designed.
Powerfully
engineered.



THINKPAD® L420

Boosts productivity. Controls costs.
Increases operational efficiency.



THINKSTATION® C20

The world's smallest
dual-CPU workstation.



ThinkPad® X130e



Increased Durability. Stronger all around.

Stronger island-style keyboard is spill-resistant and protects keys from being easily removed. Stronger plastic bezel (1.2 mm thicker) protects the LED panel. Stronger hinges are designed to last 30,000 open and close cycles or more. Plus, top cover bumpers absorb force from bumps.

Personalized look for individualized 1-to-1 learning.

Optional cover etching and customizable colors can make the X130e unique to schools and students. Available asset tagging and RFID chip integration help lost PCs safely find their way home. And with factory imaging services, your school's IT teams can focus on enhancing educational outcomes instead of building a yearly software image.

Your best ideas, protected.

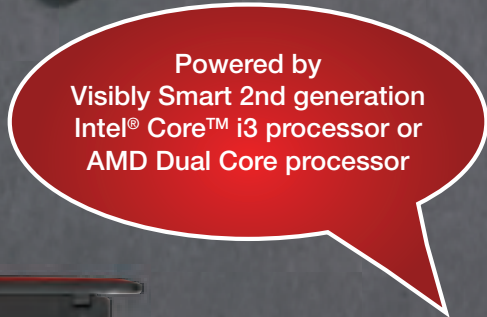
This machine also features an Active Protection System™ (APS), designed to detect sudden changes in motion and temporarily stop the hard drive prior to impact. What's more, embedded security features safeguard against viruses and theft and help maintain critical data.

Tools for digital learning.

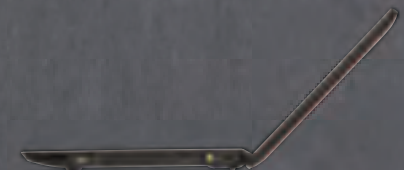
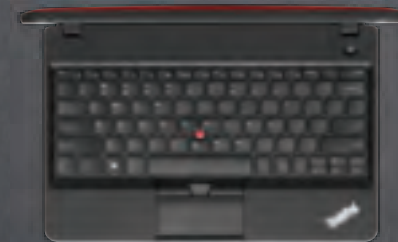
Low-light-sensitive webcam, headphone/mic jack, speakers, Skype®, and Kindle® for PC allow for seamless integration of new educational software. Available Intel® HD graphics on the X130e meet the increasing video and internet demands of multimedia applications and learning tools in the classroom with 2x better graphics.



Starting at
\$449



Powered by
Visibly Smart 2nd generation
Intel® Core™ i3 processor or
AMD Dual Core processor



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ThinkPad® Tablet

Responsive performance.

Experience a powerful 10.1-inch, multi-touch, Android™-based tablet. Designed for learning in class, on a field trip, or anywhere your imagination takes you.

No more ordinary pens.

The ThinkPad® Tablet Pen—the most precise, intuitive way to navigate and seek information. Take notes and learn. Use this optional feature or your own finger to swipe, drag, open and click—with pure control. Convert your handwriting into digital text with preloaded apps like FlexT9 and Notes Mobile.

Stay connected.

For students who go from class to class or principals who need to be all over the school throughout the course of a day, the Lenovo ThinkPad® Tablet enables anywhere, anytime connectivity. Connects with WiFi and Bluetooth®, plus full USB, micro USB, micro HDMI and SD card readers.

A richer learning experience.

Now, teachers can enhance assignments and lesson plans using Flash applications in the classroom. An immersive Web experience that enables interactive learning programs and games brings the promise of one-to-one learning to life.

Starting at
\$479



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ThinkCentre® M71z



Space-saving design.

Don't let wires and setup time cut into valuable learning time. This compact, wall-mountable, all-in-one desktop makes the best use of space and class time. It's everything you need to enrich lesson plans and boost student performance, in one clutter-free place.

Smaller spaces. Bigger brains.

No sacrificing on speed and performance. The M71z is powered by the 2nd generation Intel® Core™ i5 processor. Smart performance that adapts to your needs.

DO more with less.

Be more productive even on tight budgets and in tight spaces. The ThinkCentre® M71z takes student potential well beyond the four walls of a classroom with wireless accessibility. Plus, an optional multi-touch panel and responsive microphone make learning that much more interactive.

Leading the way.

As the entire education segment moves toward smaller, more energy efficient machines, Lenovo is at the head of the class with a slim, affordable, power-saving and rapid-booting wonder.



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ThinkPad® E420



Starting at \$569

Distinctive in every way.

With a stunning 14" LED display and a refined, soft matte finish, this progressively designed and powerfully engineered laptop is the best looking and top performing machine on any campus.

DO never slows down.

Challenge yourself to go further into your studies, explore new concepts, connect with peers and create ideas that will change tomorrow. Your engine? Rapidly responsive 2nd generation Intel® Core™ i5 processors.

The right answer.

Edge is the right answer for today's educational challenges. It enables anywhere, anytime learning that can lead to improved outcomes. Plus, it comes embedded with security and other maintenance tools, thus increasing efficiency.

An accessorized education.

A docking port replicator enables convenient cable management. Lenovo 90W Ultraslim AC/DC Combo Adapter facilitates studying abroad or anywhere else you go. The ThinkPad® eSATA/USB Secure Hard Drives keep your best ideas protected.



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ThinkPad® L420



Engineered for reliability.

Reinforced with stronger metal hinges and MILSPEC-tested for durability, the L420 holds up better over time and meets the rigorous demands of students. Plus, Lenovo Active Protection System™ keeps data safe and secure in case of accidental drops.

Performance matters.

The ThinkPad® L420 is powered by Visibly Smart 2nd generation Intel® Core™ processors with Turbo Boost Technology 2.0. In addition, it delivers twice the graphics performance of standard laptops thanks to Intel® Integrated HD Graphics.

Environmentally conscious.

A new thermal design keeps energy consumption to a minimum on this eco-friendly laptop. Made with the largest amount of post-consumer recycled content of any laptop in the entire ThinkPad® line. Comes delivered in a small box made with recycled packaging and soy inks.

Get to it.

With Lenovo Enhanced Experience 2.0 for Windows® 7, the ThinkPad® L420 boots up 30 percent faster than typical laptops, and applications launch twice as fast. Optional low-light-sensitive, 720p HD webcam and multiple connectivity options keep you connected to friends or colleagues from anywhere.

Starting at
\$779



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ThinkStation® C20



Small size. Big performance.

Don't let its small size fool you. This powerfully performing dual-CPU workstation delivers all the power you need, despite space constraints. Powered by Intel® Xeon® 5600 series processors.

Advanced graphics.

Lenovo has partnered with NVIDIA to deliver professional-grade workstation graphic solutions, yielding superior application performance and stability to make learning come alive.

ISV certified reliability.

The ThinkStation® C20 is certified by multiple leading Independent Software Vendors (ISVs), ensuring maximum performance and reliability. The ISV certifications on the ThinkStation® C20 include applications from Autodesk®, Adobe®, Dassault Systèmes, PTC®, and Siemens.

Easy to maintain.

Tool-less interior enables easy maintenance and upgrades of key components to ensure uptime so students keep learning. Front-access media ports with illuminated I/O icons allow you to connect devices to the right I/O ports, even in dark environments.

Starting at
\$1,749



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Case Study – Gwinnett County Public Schools

Situation & Challenges

- Gwinnett, located in the metro-Atlanta area, is the 12th largest K-12 school district in the United States.
- Recent enrollment figures consisted of 159,000 students across 114 schools.
- Rapid expansion plans involved adding thousands of new students as well as 16 new schools in a short time span.
- Gwinnett needed a PC technology solution that would enable teachers to engage students and exceed educational goals, despite the rapid growth.

Lenovo Solution

- Lenovo deployed 21,000 new ThinkPad® notebooks and ThinkCentre® desktops to empower teachers, help students develop 21st century skills, improve district operational efficiencies and decrease IT support costs.
- Lenovo worked closely with Gwinnett’s administrative team to ensure the lowest total cost of ownership and simplified fleet management.
- We enabled Gwinnett to expand the classroom virtually beyond the school walls for a more dynamic learning experience.

SOLUTION PROFILE: LENOVO HARDWARE

Notebooks

ThinkPad® R61 ThinkPad® X61
ThinkPad® X300

Desktops

ThinkCentre® M57

Monitors

ThinkVision® L2240p
Widescreen LCD

Processor

Lenovo relied on the Visibly Smart processing of the latest generation Intel® Core™ processors.

“Our Lenovo PC solution enables us to create new, innovative experiences for our students, while helping the district maintain a consistent, secure and cost-efficient platform.”

- **Scott Futrell**, Chief Information Officer, Gwinnett County Public Schools



Case Study – Cary Academy

Situation & Challenges

- Cary Academy is a private institution that enrolls 700 students in 6th through 12th grade and is located in the Research Triangle area of North Carolina.
- Since 1997, Cary Academy has been a model of using the one-student-one-computer approach to improve student learning.
- The school needed to ensure that the technology in the classroom mirrored tech tools available in the wider world and could stand up to real-world conditions.
- They sought to provide students with a durable and reliable solution that would enable mobility on campus.

Lenovo Solution

- Lenovo gave each student a Lenovo ThinkPad® X201 Tablet — a convertible tablet PC that can be operated with a stylus or a keyboard.
- The tablet we provided is easy to use while standing or walking. Students could do research, create presentations or read source materials as easily at home as they could on Cary Academy's wireless-enabled campus.
- As a result, Cary Academy was able to stay true to its evolving 1:1 strategy, which is focused on learning outcomes and is reliant on anytime, anywhere computing.

“Promoting successful learning outcomes is the reason Cary Academy puts a computer in the hands of every one of its students. Ultimately, 1:1 computing allows students to learn the way they learn best.”

- Don Berger, Head of School

LENOVO PERSPECTIVE:

“The ThinkPad® X201 Tablet is an ideal mix of portability, functionality, reliability and durability. That combination allows the technology to take a backseat to what students are able to do with it.”

- Michael Schmedlen,
Lenovo's Director of
Worldwide Education



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THANK YOU GRAZIE **MERCI** DANKE **GRAZIAS** 謝謝 **СПАСИБО**
GRACIAS **OBRIGADO** ありがとう **DANK** TAKK **BEDANKT** DAKUJEM