

# 0% Financing Plus No Payments for 3 Months

## Lenovo DRCs will receive three points on the total HW, SW and services solution

Help your customers' cash flow and show how they can obtain their total solution by financing with Lenovo Financial Services. For a limited time, customers can receive a **0% financing, Fair Market Value lease over 39 months with no payments for the first three months.**

- ✓ Increase your top line revenues by leveraging financing to sell more HW, SW and services than possible with cash only sales.
- ✓ Increase your bottom line profits by receiving 3 points.
- ✓ Eliminate customer budget constraints with no payments for 90 days and low monthly payments.

- Transactions may be as small as \$10,000 and as large as \$250,000
- Transactions must be approved by 9/30/2011 and funded by 10/31/2011
- LFS can finance the entire solution, including products from other hardware and software companies
- Up to 40% of the total sale amount financed may be services, peripherals, and software

Contact your Lenovo or LFS sales representatives today to learn more about this offer, your incentive payments and other services that help you to win more and earn more.

Promotion is available to U.S. commercial customers only. Subject to LFS credit, product/softcost and documentation policies. Taxes and other charges may apply. LFS reserves the right to terminate this promotion without prior notice.

**lenovo**

Lenovo Financial Services  
Call: 888-537-8838  
Sales.US@LenovoFS.com

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Financial Services

## How to Calculate

Payment calculations are easy. The first 3 payments are \$0 and the following 36 payments are the total transaction cost divided by 36. For example, monthly payments on a \$50,000 solution are:

- Months 1 to 3: \$0 payment
- Months 4 to 39: \$1,389 payment  
( $\$50,000 / 36 = \$1,389$ )



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