



Lenovo® recommends Windows® 7 Professional.

# THINKCENTRE M91/M91p DESKTOP



## A COMPUTING POWERHOUSE WITH BEST-IN-CLASS MANAGEABILITY PRODUCTIVE. STABLE. SECURE

### WHEN TO SELL

Best suited for enterprise users who need Desktops with

- The latest technology for high-performance
- Features offering strong stability and easy manageability
- The most reliable security for an enterprise workstation
- Improved productivity – reducing running and managing costs

### TOP REASONS TO OWN

- FIRST THINKCENTRE WITH 2<sup>ND</sup> GENERATION INTEL® CORE™ PROCESSOR
- HIGHLY MANAGEABLE DESKTOP COMPUTER
- INDUSTRY'S BEST SECURITY FEATURES
- FASTER-THAN-EVER DATA TRANSFER SPEED
- MOST ECO-FRIENDLY AND AWARD-WINNING SUPPORT AND SERVICES

### WHO TO SELL TO

Target Segment

- Large enterprises and mid-market companies with deployment of over 500 PCs

### WHAT WE OFFER – SALIENT FEATURES

#### World-Class Reliability par Excellence

The ThinkCentre M91 and M91p are faster than previous models and come equipped with latest features like:

- 2<sup>nd</sup> generation Intel® Core™ processor, vPro™ and Active Management Technology™ (AMT)
- Turbo Boost and Hyper-Threading for swift performance and powerful multitasking capabilities

#### Reduced Cost, Energy and Environmental Impact

The ThinkCentre M91 and M91p are environmentally-friendly Desktops that save considerable energy and non-degradable material through:

- The use of up to 42% post-consumer content (PCC)<sup>1</sup>
- Increased power savings over a 3-year lifecycle, adding to long-term benefits
- The latest Power Manager, which helps use energy efficiently in diverse situations

#### Scalable to Growing Needs

The ThinkCentre M91 and M91p are built to fit easily into available office space as you scale up your business.

- Available in different form factors (tower and small) that can be customized to your needs
- The M91 and M91p Desktops will soon be available in ultra-small form factors (USFF)

#### Fast Performance

The ThinkCentre M91 and M91p come with faster rates of data transfer featuring SATA III and USB 3.0.

- The SATA III enables data transfer at the rate of 6GB per second – twice as fast as SATA II
- The USB 3.0 transfers data at the speed of 625MB per second – ten times as fast as the USB 2.0

### LENOVO ENHANCED EXPERIENCE FOR WINDOWS® 7.

### FAST. SECURE. BUILT FOR BUSINESS.

Discover a better way of doing business with the new Lenovo Enhanced Experience for Windows® 7 on Think-branded PCs. Faster, more durable and greener Think-branded PCs are optimized for Windows® 7 to deliver improved ease of use. It enhances productivity and foolproof security that your business cannot do without.

Lenovo® ThinkCentre® M91/M91p Desktop  
powered by 2<sup>nd</sup> Generation Intel® Core™ processor.





Lenovo® recommends Windows® 7 Professional.

# THINKCENTRE M91/M91p DESKTOP

## SERVICE OFFERINGS

### ThinkPlus® Support

- All Lenovo® ThinkCentre® customers receive Lenovo's award-winning base warranty service and support. Increase employee uptime and protect your investment longer by upgrading your warranty support to a higher service level and/or extending the base warranty for as long as you plan to own your Lenovo ThinkCentre
- Enterprise operations require priority attention to support needs of their IT department and need fast, expert product support for their end-users and technicians. Lenovo's ThinkPlus Priority Support gives IT department faster access to Lenovo technical support for PC hardware and software issues, along with IT management tools to maximize helpdesk productivity while managing overhead costs
- Bypass basic troubleshooting and experience shorter hold times, reduced repair times and higher first-time-fix rates so that your IT team can concentrate on mission-critical business activities

### ThinkPlus Protection

- Lenovo Protection Services for ThinkCentre protects you and your business against hard drive failure. Lenovo Hard Disk Drive Retention allows you to retain your hard drive in case it should fail and protects valuable files falling into wrong hands, instead of returning the damaged part to Lenovo
- To learn more about these and other available Lenovo Services, visit [www.lenovo.com/services](http://www.lenovo.com/services)



## KEY DIFFERENTIATORS

### INTER-SERIES POSITIONING

Compared with the ThinkCentre A70, the ThinkCentre M91p Desktops are:

- Known for their performance as enterprise-class systems, whereas A70 ThinkCentres are made for small and medium business users
- Equipped with Intel® vPro™ technology and SMC 2.0 support
- Supported with stronger Green certifications than the ThinkCentre A Series

### INTRA-SERIES POSITIONING

Compared to the ThinkCentre M90p, the ThinkCentre M91p Desktops have:

- Faster performance 2<sup>nd</sup> generation Intel® Core™ processors
- Faster data transfer speed with the latest SATA III and USB 3.0 connectors
- Support for up to four independent displays (with discrete graphics card)
- Features for increased comfort and cost savings

1 Recycled plastic percentage varies on form factors (including optional Fingerprint Keyboard): Tower - 42.10%, SFF - 39.63%, Eco USFF - 36.45%. Calculation based on EPEAT® standard as reference.  
2 Sold separately

## CUSTOMER NEEDS AND OUR SOLUTIONS

### Customers need a Desktop that comes with the latest technology for faster performance

- Support for four independent displays with a discrete graphics card
- Use of RAID with ODD support (on SFF) that also enhances data security
- New SATA III hard disk drives that have port transfer speed twice as fast as the previous SATA II hard disk drives
- SuperSpeed USB 3.0 with the ability to transfer data ten times faster than a USB 2.0

### Customers need a Desktop that is built for strong stability and easy manageability

- Latest Intel® vPro™ technology with Intel® AMT™ – for enhanced remote support and maintenance
- Tool-less chassis simplifies maintenance tasks – enabling easy access to the chassis
- Asset Recovery Service – returns maximum value on PC transitions

### Customers need a Desktop with excellent security that reduces running and management costs

- Intel® SIPP technology ensures software stability – for as long as 15 months of a technology transition cycle
- Embedded Trusted Platform Module (TPM) chip – for data protection
- Lenovo's Hardware Password Manager<sup>2</sup> (HPM) – for exclusive hard drive protection
- Options to disable USBs individually – for extended PC security

[www.lenovo.com.au](http://www.lenovo.com.au) [www.lenovo.com/nz](http://www.lenovo.com/nz)

©2011 Lenovo. All rights reserved.

Lenovo reserves the right to alter product offerings and specifications at any time, without notice. All products and offers are subject to availability. Lenovo makes every effort to ensure accuracy of all information but is not liable or responsible for any editorial, photographic or typographic errors. All images are for illustration purposes only. Lenovo product and warranty specifications: For full Lenovo product, service and warranty specifications visit [www.lenovo.com.au](http://www.lenovo.com.au). Lenovo makes no representations or warranties regarding third party products or services. **Trademarks:** The following are trademarks of Lenovo: Lenovo, the Lenovo logo, ThinkCentre, ThinkVantage, Lenovo Care, Rescue and Recovery and ThinkVision. Microsoft and Windows 7 are trademarks of Microsoft Corporation in the USA or other countries. Intel, the Intel logo, Intel Core and Core Inside are trademarks of the Intel Corporation in the USA or other countries. Other company, product and service names may be trademarks or service marks of others. Visit [Lenovo.com/safecomputing](http://Lenovo.com/safecomputing) periodically for the latest information on safe and effective computing.

**Lenovo® ThinkCentre® M91/M91p Desktop**  
powered by 2<sup>nd</sup> Generation Intel® Core™ processor.

