



Windows®. Life without Walls™.
Lenovo® recommends Windows 7.

THINKCENTRE
M SERIES



PREMIUM, ENTERPRISE-LEVEL COMPUTING BUILT IN AN ALL-IN-ONE DESKTOP

WHEN TO SELL

Designed for Business-Level Computing

The ThinkCentre® M90z All-In-One (AIO) is designed for large enterprises that need:

- High-performance computing with the all-new 2010 Intel® Core™ processors
- Maximum cost savings with an energy-efficient desktop
- Cost-effective manageability and easy serviceability features
- User-friendly features for enhanced end-user experience
- Improved productivity with Lenovo's Enhanced Experience for Windows® 7 and dual display support
- Excellent video conferencing technologies²

WHO TO SELL TO

Target Segment

The ThinkCentre M90z is designed for enterprises with more than 1000 employees and for high-end small and medium sized businesses (SMBs) that:

- Work in crowded and cluttered workstations
- Adopt new technologies and work with state-of-the-art IT
- Plan to refresh their aging PC fleets that are older than 3 years

WHAT WE OFFER

Superior End-User Experience

- Full HD screen with dual display support
- Space-saving and clutter-free design
- Standalone display through VGA input
- Simple Tap software for improved multi-touch capability
- Height adjustable stand²
- Easy-to-carry handle
- Quick servicing with an easy-access component layout
- 2 MP HD webcam² and digital array microphones²
- Physical mute button² for microphone and webcam on/off switch²

Environmentally Friendly Features

- First AIO PC with a TCO Edge Certification
- Significant savings on power costs¹
- Up to 41.8% Post Consumer Content (PCC)³
- Reusable bag (TopSeller model)
- Auto-brightness control²
- EPEAT® Gold⁴ and ENERGY STAR® 5.0⁴
- Lenovo exclusive GREENGUARD® Certification

Manageability and Security Features

- Intel® vPro™ technology⁴
- ThinkVantage® Technologies support
- Trusted Platform Module feature
- Hardware Password Manager⁵ capable

TOP REASONS TO OWN

THE LENOVO® THINKCENTRE® M90z ALL-IN-ONE DESKTOP

- EQUIPPED WITH THE ALL-NEW 2010 INTEL® CORE™ PROCESSORS
- FULL HD SCREEN WITH DUAL DISPLAY SUPPORT
- DESIGNED TO PROVIDE MORE SPACE-SAVING AND CLUTTER-FREE WORKSPACE
- WORLD'S FIRST TCO EDGE CERTIFIED AIO IN THE PC INDUSTRY
- MAXIMUM POWER SAVINGS, OVER US \$ 54.72 PER ANNUM¹
- GREEN IT OPTIONS INCLUDING AN AUTO-BRIGHTNESS² FUNCTION FOR COMPANY-WIDE ENERGY EFFICIENCY
- VOIP OPTIONS INCLUDING EXCELLENT VIDEO-CONFERENCING CAPABILITIES FOR SIMPLE AND QUICK COMMUNICATION²



LENOVO ENHANCED EXPERIENCE FOR WINDOWS® 7. FAST. SECURE. BUILT FOR BUSINESS.

Discover a better way of doing business with the new Lenovo Enhanced Experience for Windows® 7 on Think-branded PCs. Faster, more durable and greener Think-branded PCs are optimized for Windows® 7 to deliver improved ease of use. It enhances productivity and foolproof security that your business cannot do without.

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THERE'S MORE THINKING IN A ThinkCentre®



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SERVICE OFFERINGS

THINKPLUS® SUPPORT

Lowers overall IT support costs and reduces unbudgeted support and repair expenses.

- **Base Warranty Service:**
Provides Lenovo standard award-winning service and support
- **ThinkPlus Warranty Extension and Upgrade:**
Protects investment and increases productivity with the enhanced service-level upgrade and term extension
- **ThinkPlus Priority Support:**
Provides technical support for the business – increases helpdesk productivity with 24 X 7 advanced-level technical support and service call-tracking tools
- **ThinkPlus Priority 4:**
Offers enhanced on-site response within 4 hours for critical IT support needs

THINKPLUS® PROTECTION

Protects PCs and data from the unexpected – saves money, reduces hassles and offers peace-of-mind.

- **Hard Disk Drive Retention:**
Allows you to retain your hard drive if it fails and thus protects data from falling into the wrong hands
- **ThinkPlus Secure Business:**
Provides security – the protection bundle includes Next Business Day (NBD) on-site service and ThinkPad Protection

THINKPLUS® ENTERPRISE SOLUTIONS

Offer peace-of-mind with Lenovo as a single-point-of-contact – manages infrastructure, consolidates contracts and streamlines the number of vendors.

- **Lenovo Professional Services:**
Offer image creation, image verification and management services
- **Lenovo Imaging Services:**
Provides security – the protection bundle includes Next Business Day (NBD) on-site service and ThinkPad Protection
- **Lenovo Managed Deployment:**
Offers factory integration, imaging, installation, deployment and consulting services
- **Lenovo Asset Recovery Services:**
Recover value from old assets and help you dispose, data securely – turns old PC trash into cash

Part Number	Upgrade Service Description
41C9411	Upgrade to 4 years Onsite (Next Business Day)
41C9407	Upgrade to 5 years Onsite (Next Business Day)
41C9409	Upgrade to 3 years Onsite (4 hr 9x5)
41C9412	Upgrade to 4 years Onsite (4 hr 9x5)
41C9408	Upgrade to 5 years Onsite (4 hr 9x5)
46D4329	Upgrade to 3 years Onsite (4 hr 24x7)
46D4330	Upgrade to 4 years Onsite (4 hr 24x7)
46D4331	Upgrade to 5 years Onsite (4 hr 24x7)
46D4487	Upgrade to 3 years onsite (NBD) + 3 years HDD
46D4854	Upgrade to 4 years onsite (NBD) + 4 years HDD
46D4488	Upgrade to 3 years onsite (same day 4hr) + 3 years HDD

1 Comparing a ThinkCentre M90z versus a ThinkCentre M52 and ThinkVision L2440P with Power Manager deployed and idle screen off.

2 Optional

3 Recycled plastic percentage is 41.8% (with an optional fingerprint-reader keyboard), which is calculated based on the EPEAT standard as reference.

4 Select models only

5 Sold separately



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THE POWERFUL PROFESSIONAL-GRADE COMPUTING TOOL

THE LENOVO® THINKCENTRE® M90z ALL-IN-ONE DESKTOP

SALIENT FEATURES

The ThinkCentre M90z AIO supports:

- Industry-leading performance with the All-new 2010 Intel® Core™ processors
- Latest manageability tools – Intel® vPro™ technology⁴ and ThinkVantage® Technologies suite
- Improved productivity with dual display support
- Greener attributes – PCC (41.8%)³, EPEAT® Gold⁴, ENERGY STAR®⁴ and GREENGUARD® Certification
- Innovative features – auto-brightness² control, a physical mute button² and a webcam on/off switch²
- Up to 1333 MHz DDR3 memory
- Integrated Gigabit Ethernet
- 1 VGA input
- 6 USB ports (2 front + 4 rear)
- 1 DisplayPort

KEY DIFFERENTIATORS

INTRA-SERIES POSITIONING

Comparison with ThinkCentre® M90/M90p

The ThinkCentre M90/M90p is a traditional desktop. The ThinkCentre M90z was conceptualized to provide performance similar to that of a premium traditional desktop while reducing clutter, improving usability and saving communication and energy costs.

- **Reduced desk-space clutter:** single integrated unit with a monitor and a CPU
- **Better usability:** Multi-Touch² support
- **Reduced communication costs with an enhanced VoIP experience:** 2 MP camera² and digital array microphones²
- **Energy-saving technology:** first TCO Edge Certified AIO in the industry with an auto-brightness² function

Comparison with ThinkCentre A70z AIO

The ThinkCentre A70z catered to the demands of SMBs while the ThinkCentre M90z caters to the demands of large and global enterprises.

The ThinkCentre M90z supports Intel® vPro™ technology⁴, which remotely manages large PC fleets with great ease.

Due to their global workforce and the large PC fleet, enterprises demand more security for their PCs. The ThinkCentre M90z comes with the Trusted Platform Module feature and is Hardware Password Manager capable⁵, offering enhanced security.

Owing to the management of a large number of PCs, enterprises need extremely energy-efficient PCs to reduce their power costs. The ThinkCentre M90z comes with smart technology for energy savings (auto-brightness² control) and has several green certifications to its credit such as EPEAT® Gold⁴, GREENGUARD® and is the first TCO EDGE Certified All-In-One in the industry.

- **More powerful:** All-new 2010 Intel® Core™ processors
- **Connectivity:** Dual monitor support
- **Usability:** Multi-Touch² support

CUSTOMER NEEDS AND OUR SOLUTIONS

Customers need an enterprise-class desktop

The ThinkCentre M90z is a professional-grade AIO suited to meet the demands of large enterprises, offering Lenovo's award-winning global support and services, a commercial ID and more than 12 months' stability.

Customers need a highly productive and an easy-to-manage desktop offering low maintenance costs

The ThinkCentre M90z comes with latest technologies for improving productivity while reducing management and maintenance costs. Improve employee productivity with the all-new 2010 Intel® Core™ processors and the Lenovo Enhanced Experience for Windows® 7. Remote manageability features such as the Intel® vPro™ technology⁴ and the full ThinkVantage® Technology suite help in driving down costs significantly, while remotely managing business-critical data.

Customers need a well-organized and neat workspace

The ThinkCentre M90z has a smaller footprint than a standard desktop. This AIO desktop considerably saves office space and is offered with multiple mount options.

Customers need a cost-effective, fast communication experience

The ThinkCentre M90z offers excellent video conferencing technology such as a 2 MP HD webcam² with a physical on/off switch² and digital array microphones² with a physical mute button². These features offer improved image quality and better voice clarity, thus making video conferencing a breeze.

Customers need significant savings on energy costs

In the PC industry, the ThinkCentre M90z is the world's first TCO Edge Certified AIO! With industry-leading greener attributes such as the monitor auto-brightness² control, ENERGY STAR® 5.0⁴, EPEAT® Gold⁴ and GREENGUARD® Certification, this AIO desktop saves considerably on energy costs.

Customers need no-compromise data security

The ThinkCentre M90z AIO provides the Trusted Platform Module and Hardware Password Manager⁵ features, a chassis intrusion switch and the ThinkVantage® Client security solution to address the increasing security threats efficiently.

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