

Lenovo® recommends Windows® 7 Professional.

lenovo® **FOR**
THOSE
WHO DO.

THE LENOVO® THINKCENTRE® EDGE 91z

SLEEK. STUNNING. EXHILARATING.



MORE SPACE SAVING AND A DESIGN THAT IS INCREDIBLY COMFORTABLE TO USE

MORE EFFICIENT – GET MORE DONE BY DRIVING PRODUCTIVITY AND BUSINESS INNOVATION

MORE DEPENDABLE PERFORMANCE AND LONG-LASTING IMPRESSION TO SUCCEED WITH STYLE

MORE POWERFUL ALL-IN-ONE WITH EXTRAORDINARY DESKTOP TECHNOLOGY AT A COMPETITIVE PRICE

WHEN TO SELL

Best Suited for SMB Users Who Need:

- To replace their bulky tower PCs with a highly efficient all-in-one
- To minimize the space that their PCs occupy, and reduce desktop and office clutter
- To enhance productivity through modern technology
- A desktop computer that:
 - > Integrates competently into their working environment
 - > Represents their business and design aesthetics

WHOM TO SELL TO

Target Segment:

- Style-conscious SMB customers including:
 - > Executives
 - > Emerging entrepreneurs
- Professionals in the following industries:
 - > Retail
 - > Advertising and Design
 - > Higher Education
- Students



LENOVO ENHANCED EXPERIENCE 2.0 FOR WINDOWS® 7. FASTER AND OPTIMIZED FOR BUSINESS.

Lenovo Enhanced Experience 2.0 for Windows® 7 uses RapidBoot technology to start your PC on average 20 seconds faster than a typical Windows® 7 computer*. And with superior web conferencing and robust security features, you'll benefit from increased productivity at the office. Find out more at www.lenovo.com/win7ee

*Compares averaged data from Lenovo EE 2.0 PCs with averaged data from 42 competitor products of similar configuration. Testing conducted by CNET Labs, Beijing in November 2010, using the independent Microsoft VTS tool to measure start-up, shutdown, resume and other Windows® 7 performance measurements. Data from competitor and Lenovo PCs were averaged and compared to calculate the claims used. Performance will vary by model and configuration.



Lenovo® recommends Windows® 7 Professional.

lenovo® **FOR**
THOSE
WHO DO.

EXTRAORDINARY PERFORMANCE

The ThinkCentre® Edge 91z is the most powerful AIO in the market with:

- Up to Intel® Core™ i7 Quad Core low power CPUs
- The Full HD 21.5" Infinity screen
- Optional 1GB AMD Radeon Discrete Graphics card

POWERING PRODUCTIVITY

The ThinkCentre® Edge 91z is designed to boost productivity with:

- Multiple active displays
- View Management utility for optimized multitasking
- HDMI Video Out (DID)/Video In so the Edge 91z can be used either as a source or monitor

STUNNING SIMPLICITY

Setting up and using the ThinkCentre® Edge 91z has been made as easy as possible.

- Set display options easily with front facing buttons
- Move the Edge 91z around easily with the red rubber grip on the handle
- Perform services and upgrades on-site, eliminating the need to move the AIO out of office

EFFORTLESS INTEGRATION

The ThinkCentre® Edge 91z offers speed and productivity, without tangled cables and cluttered desk space.

- The sleek design saves desk space
- The spill-proof keyboard slides easily underneath the AIO
- VESA Mount makes the AIO easy to mount on a wall or an arm, saving additional space
- Removable feet can be:
 - > Used to prop up the screen
 - > Detached for mounting



SERVICE OFFERINGS

THINKPLUS® SUPPORT

Warranty Service and Support:

- All ThinkCentre customers receive Lenovo's award winning Warranty Service and Support.
- You can upgrade your existing base warranty on your mobile and desktop systems, expand the term of your coverage and/or improve response time and level of service.
- This means you get coverage and features that you value most, with a fixed-term, fixed-cost service solution that fits your budget and allows you to accurately predict equipment expenses over the term of your coverage.

ThinkPlus Support:

- ThinkPlus Support provides a single source solution that can be incorporated into the program your Business Partner provides.
- The flexible portfolio of offerings is designed specifically for small and medium size businesses and gives you and your staff the peace of mind to focus on your business.

ThinkPlus Priority Support:

- Small business operations require priority attention to support needs and need fast, expert product support to keep you up and running.
- Lenovo's ThinkPlus Priority Support is an integrated product support solution that gives you and your staff direct access to the right level of technical support on the first call, making your priority our priority.
- By-pass basic troubleshooting and experience shorter hold times; reduced repair times and higher first time fix rates so that you and your staff can concentrate on mission-critical business activities.

THINKPLUS® PROTECTION

- **Lenovo Protection Services:** Lenovo Protection Services for ThinkCentre protects you and your business against hard drive failure.
- **Lenovo Hard Disk Drive Retention:** Lenovo Hard Disk Drive Retention allows you to retain your hard drive if it should happen to fail, instead of returning the damaged part to Lenovo, protecting valuable files and confidential information from falling into the wrong hands.
- To learn more about these and other available Lenovo Services, visit www.lenovo.com/services



THE LENOVO® THINKCENTRE® EDGE 91z

1 CTO

KEY DIFFERENTIATORS

COMPARISON WITH COMPETITORS

- Better processing power with latest Intel® i-Core processors
- Faster graphics with optional 1GB AMD Radeon card
- Superior application support with Windows platform
- The right price for a premium AIO – starting at
- USD 699

INTER-SERIES POSITIONING

Compared to the ThinkCentre M90z:

The M90z is designed to provide large enterprise customers an AIO with:

- vPro technology
- Stable platform
- Configuration flexibility
- Tool-less design

INTRA-SERIES POSITIONING

Compared to the ThinkCentre A70:

The A70 is built for the SMB customers who want a desktop with:

- More expandability in a stylish design



CUSTOMER NEEDS AND OUR SOLUTIONS

Customers need performance and productivity

The Edge 91z provides:

- Up to Intel® Core i7 Quad Core CPUs for extraordinary processing speeds and performance
- Optional 1GB AMD Radeon Discrete Graphics card for quality visual experience
- Easier multitasking with:
 - > Multiple active displays
 - > View Management utility

Customers need to minimize their workspace clutter

The Edge 91z has:

- A slim design that saves desk space
- A spill-proof keyboard sliding easily underneath the AIO
- A VESA Mount for easy mounting
- Removable feet that can be used to prop up the screen or detached for mounting

Customers need an all-in-one that reflect their personal and business aesthetics

The Edge 91z is:

- A professional grade PC that fits easily in both a business and home environment
- An excellent replacement for the bulky tower PCs, combining sleek design with powerful performance

 WWW.LENOVO.COM

©2011 Lenovo. All rights reserved.

Availability: Offers, prices, specifications and availability may change without notice. Lenovo is not responsible for photographic or typographic errors. **Warranty:** For a copy of applicable warranties, write to: Warranty Information, 500 Park Offices Drive, RTP, NC, 27709, Attn: Dept. ZPYA/B600. Lenovo makes no representation or warranty regarding third-party products or services. **Trademarks:** Lenovo, the Lenovo logo, Rescue and Recovery, ThinkStation, ThinkVantage, and ThinkVision are trademarks or registered trademarks of Lenovo. Microsoft, Windows, and Vista are registered trademarks of Microsoft Corporation. Intel, the Intel logo, Intel Core, Core Inside, Xeon and Xeon Inside are registered trademarks of Intel Corporation in the U.S. and other countries. Other company, product, and service names may be trademarks or service marks of others. Visit www.lenovo.com/safecomputing periodically for the latest information on safe and effective computing.

